

## CREDIT OPINION

8 March 2018

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### RATINGS

#### Transport for London

Domicile	United Kingdom
Long Term Rating	Aa3
Type	Senior Unsecured - Dom Curr
Outlook	Stable

Please see the [ratings section](#) at the end of this report for more information. The ratings and outlook shown reflect information as of the publication date.

### Contacts

**Zoe Jankel** +44.20.7772.1031  
VP-Senior Analyst  
zoe.jankel@moodys.com

**Nadejda Seu** +44.20.7772.8738  
Associate Analyst  
nadejda.seu@moodys.com

**Sebastien Hay** +34.91.768.8222  
Senior Vice President/  
Manager  
sebastien.hay@moodys.com

## Transport for London (United Kingdom)

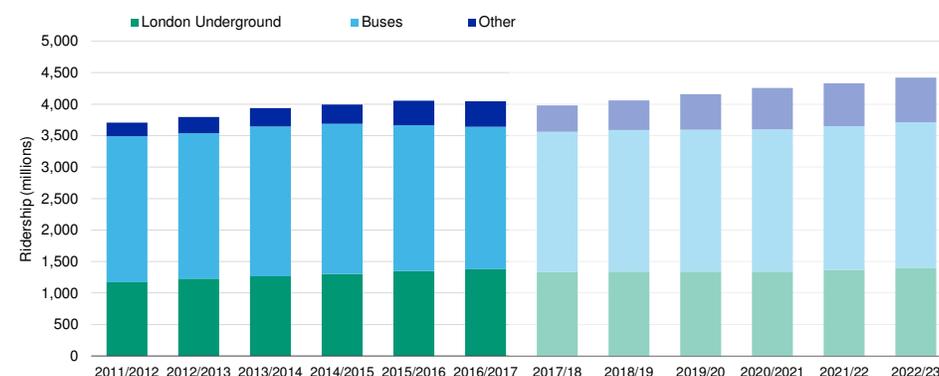
### Update to credit analysis

#### Summary

Transport for London's (TfL) credit profile reflects its strategic importance as the main public transport provider in London, strong demand and institutional framework, in addition to budgetary pressures from removal of its operating grant, the key project risk of the Elizabeth Line and high, but predictable, debt levels.

#### Exhibit 1

**TfL's total ridership is expected to fall in 2017/18, before rising again in 2018/19 onwards, although this masks a stagnation in London Underground ridership to 2020/21**



TfL projected figures, 2017/18 to 2022/23

Source: Business Plan (December 2017) and 2016/17 Annual Report, Moody's calculations

#### Credit Strengths

- » Strategic importance for national transport plans
- » Ridership growth expected to continue in long term, but decline in the short term
- » Strong institutional framework providing a high level of transparency

#### Credit Challenges

- » Increased budgetary pressures including the removal of government operating grant
- » Successful opening of the Elizabeth Line, crucial to capital and operating plan
- » Debt levels will remain high but predictable given borrowing limits

## Rating Outlook

The stable outlook on TfL's rating reflects our assessment that TfL will be able to absorb the negative effects of the UK's departure from the EU, including the impact of slowing growth in the economy and population in London as well as any loss of EU funding for capital programmes. The stable outlook also mirrors the stable outlook on the UK sovereign rating, reflecting the close economic, fiscal and institutional ties between TfL and the sovereign.

## Factors that could lead to an upgrade

Upward pressure on the rating could result from:

- » a significant and sustained improvement in TfL's financial position, including a substantial decrease in its debt burden and lower interest payments
- » materially improved revenue and spending flexibility or an upgrade of the UK sovereign rating

## Factors that could lead to a downgrade

Downward pressure on the rating could result from:

- » TfL's underperformance in meeting operational or financial goals, specifically if fare revenue growth is materially slower than projected levels, new revenue sources fail to contribute to the revenue gap or planned expenditure savings do not materialize
- » if the UK government were to signal a clear dilution of its support for TfL's capital plan or the UK sovereign rating were to be downgraded. This would also put downward pressure on the rating given the strong linkages in support of the sovereign

## Key Indicators

Exhibit 2

### TfL's key indicators

	2012/13	2013/14	2014/15	2015/16	2016/2017
Own Source Revenues / Total Revenues (%) [1]	45	47	52	60	67
Grants / Total Revenues (%)	55	52	47	40	33
Operating Surplus (Deficit) / Total Revenues (%) [2]	18.5	8.6	2.0	-2.6	6.8
Interest Payables / Total Revenues (%)	3.9	4.2	4.4	4.9	5.3
Direct and indirect debt / Total Revenues (%)	84.4	85.8	96.2	110.8	128
Short-term debt / Total Debt (%)	14.3	9.0	9.4	9.5	11.4
Current Assets / Current Liabilities (%)	125	172	179	139	110

[1] For all ratios, Total Revenues include grants, including those ring-fenced for Crossrail.

[2] Operating surplus refers to operating revenues minus operating expenses (not including capital grants or capital expenditures).

Source: TfL's financial statements, Moody's calculations

## Issuer Profile

TfL is the dominant provider of public transportation in London and is a statutory corporation established by the Greater London Authority (GLA) Act 1999. Operations include the London Underground (LU), London Buses, London Overground (LO), Docklands Light Railway (DLR), TfL Rail and strategic roads. TfL also manages the congestion-charging system and wholly owns Crossrail Limited and Crossrail 2 Limited.

The majority of the trips to London's central activities zone (CAZ) are provided for by TfL's services, which delivered approximately 4 billion passenger journeys in 2016-17. In practice, the segments of the public transportation network not under TfL control are either very small or, like the large share of surface rail outside of TfL's control, are effectively at-or-close-to capacity and cannot strongly compete with TfL's services.

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## Detailed credit considerations

The credit profile of Transport for London, as expressed in an Aa3 stable rating, combines (1) a baseline credit assessment (BCA) for the entity of a2 and (2) a very high likelihood of extraordinary support coming from the UK government in the event that the entity faced acute liquidity stress.

### Baseline Credit Assessment

#### Strategic importance for national transport plans

Transport for London is a key functional body of the government of Greater London (Greater London Authority). Its Board is chaired by the Mayor of London, who is also in control of Board appointments. Future economic growth in London and the capacity of its public transportation system are closely linked and are significant policy concerns to citizens, businesses and the local and national levels of government.

Transport for London is the largest urban transit system in the United Kingdom, and one of the largest in the world. It serves a large population (8.8 million in London) and benefits from very strong ridership. TfL's underground, bus and rail network provide 4 billion rides annually. TfL's very strong 460 utilization ratio (number of annual riderships relative to the service area population) is the highest of any system we rate under the Global Mass Transit Enterprises Methodology, reflecting the pervasiveness of transit and its importance to the London economy.

The scope of its operations continues to grow. In May 2015, TfL became responsible for providing rail services on the West Anglia Inner lines, of which the Liverpool Street to Shenfield service will become part of the Elizabeth Line service when it opens in December 2018, with other services forming part of the London Overground network. In 2016, weekend night tube services were launched, now covering 5 underground and 1 overground lines. While the service entails costs such as higher policing, the service has been more successful than anticipated. In January 2016, TfL and the Department for Transport (DfT) released a joint proposal contemplating TfL taking a larger role in the provision of south-east rail services, however, these discussions have stalled and are not incorporated into TfL's latest business plan.

#### Ridership growth expected to continue in long term, but decline in short term

2016/17 represents zero growth in aggregate on 2015/16's ridership figures, with an increase in ridership on LU and commencement of TfL Rail services (the previous West Anglia Inner Lines) masking a decrease in ridership on the bus network. However, this trend is set to change in 2017/18 with total ridership falling by 2% and ridership on LU falling by 3%. Although the decline in total ridership is expected to be short-lived, growing again by 2018/19 due to the opening of the Elizabeth Line, LU ridership levels are not expected to reach 2016/17 levels (1.38 billion rides/annum) until 2022/23. This stagnation in LU ridership also reflects the expected shift in demand away from LU and onto the Elizabeth Line once the central section of the latter is opened in December 2018.

Continued growth in total ridership and, subsequently, fare income, is critical to TfL's ability to produce balanced budgets - a legal requirement. A material slowdown caused by stagnant growth or structural changes in the economy could present a significant challenge to TfL's financial health. See Section "Increased budgetary pressures including the removal of its operating grant." However, we do not consider that the decline in ridership expected in 2017/18 poses a material financial challenge to TfL's budget.

#### Strong institutional framework provides a high level of transparency

Since 2003, TfL, the Mayor of London and the DfT have agreed long-term funding and planning frameworks. These frameworks take into account a combination of TfL's own resources - mostly fare revenues - and grants from the government, which are balanced against spending in the TfL Business Plan. In March 2017, the Secretary of State for Transport set out a new multi-year funding agreement for TfL for the years 2017/18 to 2020/21 which sets out DfT grant and TfL's annual borrowing limit. The funding agreement confirms the removal of the general operating grant from 2018/2019 and the passporting of the investment grant through the GLA's 100% business rates retention pilot from 2017/2018. See Section "Increased budgetary pressures including the removal of its operating grant," for detailed consideration of the financial impacts of this change. Although TfL's day-to-day funding arrangements for operating and capital expenditure purposes will now be the responsibility of the Mayor via the GLA, we expect that any nationally significant infrastructure projects such as Crossrail 2 will continue to be part-funded by central government.

Historically, the links between the Mayor and TfL have been very strong and well co-ordinated on key matters of operations and funding. The Mayor develops the Transport Strategy, which is the guiding document for TfL's specific programmes of operation and

investment, appoints TfL's Board and sets fare levels. The London Assembly, in turn, holds the Mayor democratically accountable and oversees the Mayor's budget. TfL's Board approves the Commissioner for Transport, the executive head of TfL. It also oversees the creation and delivery of the multi-year business plan and annual budgets through various committees, including the Remuneration Committee, the Finance Committee, the Programmes and Investment Committee and the Audit and Assurance committee. TfL also has an external benchmarking body, the Independent Investment Programme Advisory Group.

#### **Increased budgetary pressures including the removal of its operating grant**

TfL faces a number of budgetary pressures: the removal of the majority of its operating grant from 2018/19, an increased reliance on business rates income, the ongoing fare revenue freeze, a short-term reduction in fare revenue coupled with the need to grow fare revenue significantly over the next 5 years, and successful implementation of a major transformation programme.

In the March 2017 funding agreement the Secretary of State for Transport confirmed the removal of the general grant - the general operating grant that TfL has used historically to subsidise its operations. In 2016/17 TfL's general grant level was £447 million, reducing to £228 million in 2017/18 and to zero thereafter. It will continue to receive the London Overground operating grant of £27 million until 2019/20 before it too is phased out. However, although it will lose the general operating grant, it will continue to benefit from Mayoral Business Rates - which provided £854 million in 2016/17 and is expected to continue to contribute around 10-15% of TfL's total operating income between 2017/18 and 2022/23. The actual level of Mayoral Business Rates that TfL receives is a Mayoral decision, and is partly predicated on the success of London's economy. However, due to the importance of TfL's public transport mandate it is unlikely to differ materially from that set out in its business plan. The investment grant, now passported through the GLA's 100% Business Rates Retention pilot from 1 April 2017 will be paid by the GLA to TfL at the levels agreed in the funding agreement between the Secretary of State for Transport and the Mayor. The Government has confirmed that the pilot should not be at detriment to the GLA's current resources available for TfL and therefore we do not expect any significant shortfall in funds for capital investment. It is also important to note that both the Mayoral Business Rates and the passported Investment Grant are now considered as resource grants, which means they can be used for revenue and capital purposes, and provide more flexibility in TfL's budgeting process.

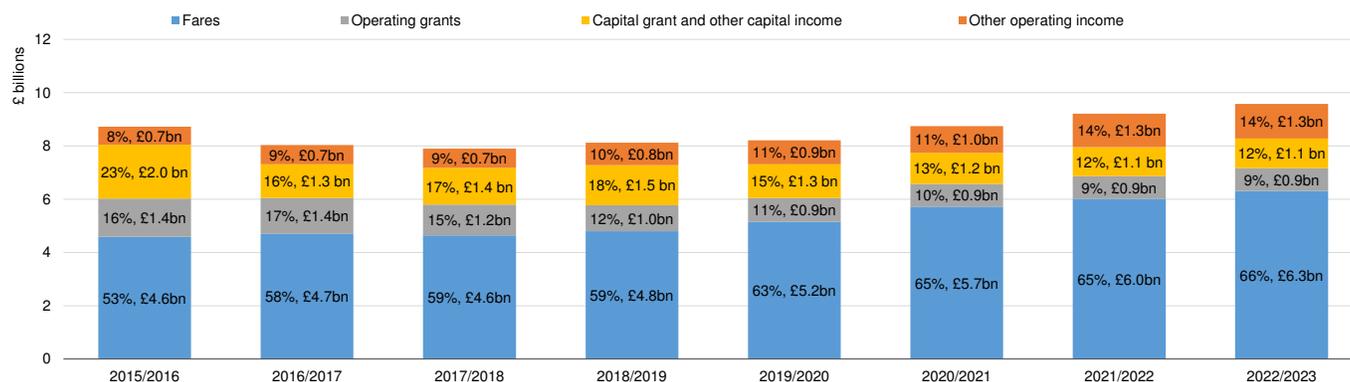
The fare freeze on passenger fares set by TfL commenced in January 2017 and is expected to last until December 2020. This does not affect all of TfL's passenger income, about half of it is linked to national rail fares which are not directly controlled by TfL. These fares are set by the DfT and do not fall within TfL's fare freeze. The true impact of the fare freeze is difficult to estimate - it is likely that they will have depressed and continue to depress some fare revenue, however it is equally likely that they are helping to mitigate some of the decrease in demand caused by the economic slowdown in London.

TfL's fare income projections in its 2017 5 year Business Plan are ambitious. The removal of operating grant means that they also increase in importance in TfL's operating budget: they are expected to increase from 69% (£4.7 billion) of total operating income in 2016/17 to 75% (£6.3 billion) in 2022/23. Some £800 million of the £1.7 billion projected increase in fare income is expected to be delivered by the Elizabeth line, and the remainder relates to increases in bus passengers driven by population growth, and increased capacity and services on LU lines, London Overground and the DLR. Achievement of fare income projections is critical to the financial performance of the organisation and is reliant on elements within TfL's control including successful realisation of upgrades on a number of LU lines, in addition to the Elizabeth Line, as well as elements outside TfL's control such as population and economic growth in London and the wider South East.

In order to improve the long-term financial sustainability of the organisation, TfL is implementing a major transformation programme that is aimed at removing £1.2bn of annual operating costs from the organisation by 2022/23. This will help to limit the rise in operating costs (before capital renewals and financing costs) to £7.0 billion by 2022/23 from £6.2 billion in 2016/17 - with the increase being predominantly due to the costs of operating the Elizabeth Line and inflation. The transformation programme follows a comprehensive TfL-wide cost review in order to maximise value for money and improve efficiency of operations. The different internal workstreams have already led to more than 600 individual initiatives and projects, including reduced layers in the organisation, merged functions and eliminated duplications as well as procurement contracts renegotiations, that should help reach the savings target. Nevertheless, this savings target is substantial, and the ability of TfL to meet these savings will be crucial in offsetting the fare freeze and any potential slowing in passenger growth.

Exhibit 3

## TfL's changing funding environment



TfL projected figures, 2017/18 to 2022/23 from 2017 Business Plan

Source: Business Plans (December 2017 and December 2016), Moody's calculations

### Successful opening of the Elizabeth Line, crucial to capital and operating plan

TfL is the joint sponsor of the Crossrail project (operational name: Elizabeth Line) with the DfT. The Elizabeth Line is a new 118 kilometre railway line for London and the South East with a £14.8 billion capital budget. TfL's direct funding of the budget is £2.4 billion, funded through a mix of corporate borrowing and proceeds from the sale of assets, and it is responsible for a further £4.7 billion which will be funded by a variety of sources including developer contributions and the Business Rate Supplement. TfL's total funding is capped at £7.1 billion and any additional funding in excess of this would be the responsibility of the DfT. At present, the Crossrail programme is scheduled to be delivered on time and within budget, however there is still some risk of delays in the operational testing period. The main risk to TfL are delays to passenger revenue receipts, rather than capital cost however as its liability is capped as described above. The Elizabeth Line is expected to open in December 2018, with three separate services, and will be fully open in one integrated service from December 2019.

Other major ongoing capital projects include signalling, modernisation and rolling stock upgrades to the 11 LU lines aiming to improve service and capacity across the existing LU network, and the Northern Line Extension to Nine Elms and Battersea. The latter project is being funded by the GLA, through a hypothecation of future business rate revenues, up to £1 billion. However, any cost increases above this level would be the responsibility of TfL. The tunneling work is now complete, however there are still some risks to construction cost related to station works which remain unresolved.

TfL also has a number of other large planned and proposed capital projects including the Overground extension to Barking Riverside which will enter construction in 2018/2019, Bakerloo Line Extension, a number of river crossings and Crossrail 2.

Total capital expenditure is expected to be £14.3 billion between 2017/18 and 2022/23, including capital renewals. This is expected to be funded by £6.0 billion investment grant (passport through the GLA's 100% business rates pilot), £1.4 billion from property and asset receipts (a significant proportion of this will be funded by the sale of Elizabeth Line rolling stock to a Rolling Stock Operating Company through a sale and leaseback transaction), £3.5 billion of new borrowing, £800 million related to Crossrail funding sources and £700m of other capital grants.

### Debt levels will remain high but predictable given borrowing limits

TfL's debt level is high, but relatively stable and predictable. TfL's debt rose to £10.4 billion at the end of fiscal year 2016-17, or 128% of total revenue, from £9.8 billion and 111% of total revenue in the previous year. Increases in debt are agreed in the multi-year funding settlements with the Department for Transport (DfT). DfT approves and establishes limits for TfL's debt projections, subject to requirements of prudence and affordability required under the Prudential Code. Between 2017/18 and 2020/21, TfL can borrow £2.55 billion. Favourably, the 2016 funding settlement gave TfL flexibility to roll borrowing capacity into future years, meaning debt will grow only when funds are required. In the past each year's borrowing cap was 'use it or lose it', meaning that TfL would borrow regardless of current cash need, incurring unnecessary interest costs.

Under the Prudential Code, TfL may borrow for capital purposes up to a level agreed with the Mayor, subject to reserve powers retained by the government. Borrowing limits are also agreed within the multi-year funding agreements with the national government. Local government finance law imposes statutory obligations upon officers and permits government intervention in cases of mismanagement or financial failure. Accounting standards are high. Audited financials are produced under IFRS accrual formats, but, as with UK local authorities also using this system, can be difficult to reconcile to the more cash-based systems used for budgets and long-term planning.

TfL has guaranteed a number of loans linked to Public-Private Partnership (PPP) contracts. In the last few years most of these PPP contracts were brought back "in-house." TfL's project management exposure has substantially decreased as a result. TfL's total retirement benefit obligations, which currently are not included in TfL's debt stock, were at £5.4 billion in 2016/17, or approximately 66% of total revenue. The latest full actuarial valuation of the TfL Pension Fund was carried out as at 31 March 2015, which showed a deficit for funding purposes of £396 million.

TfL benefits from a diverse investor base and may borrow from the Public Works Loan Board (PWLb, statutory body operating within the UK Debt Management Office and an executive agency of the UK Government's Treasury Department), which could also act as a lender of last resort for the entity and hence mitigate the threat of liquidity shocks. TfL has a £5 billion European Medium Term Note (EMTN) programme, updated in July 2015, of which £3.3 billion was outstanding as of January 2018. In April 2015, TfL issued its first green bond (£400 million) under the EMTN programme. For short-term liquidity needs, its European Commercial Paper programme of £2 billion allows for rapid and flexible access to liquidity at rates under LIBOR. TfL has £750 million corporate loan facilities with Export Development Canada; £250 million was drawn down in January 2017 and a further £150 million was received in FY2017/2018. TfL has further facilities with the European Investment Bank totaling £1.5 billion, £500 million of which was drawn down in 2016/2017 and a further £800 million in 2017/2018.

TfL had approximately £2.0 billion of cash and cash equivalents as of January 2018, which are primarily held as funding for capital expenditures in the business plan. This cash includes £0.7 billion set aside for Crossrail funding that will be spent over the next couple of years. The reserves are not ring-fenced and may be used for debt service payments or other costs of TfL and its operating subsidiaries. In addition, internal liquidity has historically been strong, particularly as funds are generally secured in advance of major project expenditures. Furthermore, TfL has a policy of maintaining a minimum of £540 million in cash available on any business day (approximately 30 days of operating costs), although these cash balances and policies are being reviewed.

### Extraordinary Support Considerations

The very high support assessment for TfL reflects the importance of the transport system and infrastructure improvement in London by the UK government (Aa2 stable), as reflected in the multi-year funding settlement and the agreement to proceed with Crossrail and the London Underground upgrades. The very high support also reflects the reputational risk for the central government, should TfL face acute liquidity tensions, given the overall funding of the system and close oversight from the sovereign. Such event would also call into question government support for other sectors (such as local authorities) that the national government tightly controls and funds.

Moody's also assigns a very high default dependence between TfL and the UK government, reflecting the ongoing assurance over funding of its capital programme and its historical co-ordination with national investment policies.

## Rating Methodology

For details about our rating approach, please refer to Rating Methodology: Mass Transit Enterprises Methodology, December 2017.

## Ratings

Exhibit 4

Category	Moody's Rating
<b>TRANSPORT FOR LONDON</b>	
Outlook	Stable
Senior Unsecured -Dom Curr	Aa3
Commercial Paper -Dom Curr	P-1

Source: Moody's Investors Service

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